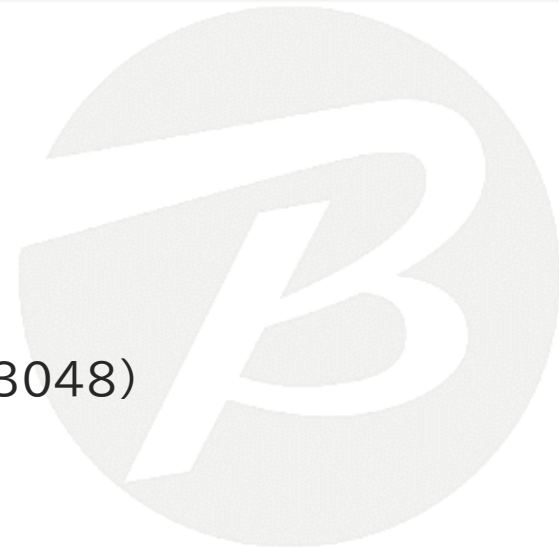


Supplementary material on Financial Results FY2024

(September 1, 2023 – August 31, 2024)



(Tokyo Stock Exchange, Prime Market:3048)



〈Consolidated〉 Financial Results Highlights

(million yen, %)	FY2023/8 (Sep. 2022 – Aug. 2023)		FY2024/8 (Sep. 2023 – Aug. 2024)			
	Results	% to sales	Results	% to sales	YoY	Forecast announced on July 12
Net sales	815,560	100.0	922,572	100.0	113.1	916,000
Gross profit	217,873	26.7	243,646	26.4	111.8	
SG&A expenses	203,657	25.0	219,257	23.8	107.7	
Personnel expenses	79,300	9.7	92,028	10.0	116.0	
Advertising expenses	6,041	0.7	5,977	0.6	98.9	
Logistics expenses (Shipping)	16,020	2.0	15,949	1.7	99.6	
Utilities	5,585	0.7	4,769	0.5	85.4	
Rent expenses	36,742	4.5	37,710	4.1	102.6	
Depreciation	9,511	1.2	9,959	1.1	104.7	
Others	50,454	6.2	52,863	5.7	104.8	
Operating profit	14,215	1.7	24,388	2.6	171.6	22,500
Non-operating income	2,798	0.3	3,002	0.3	107.3	
Non-operating expenses	448	0.1	716	0.1	159.9	
Ordinary profit	16,566	2.0	26,674	2.9	161.0	24,600
Extraordinary income	393	0.0	560	0.1	142.4	
Extraordinary losses	6,887	0.8	3,985	0.4	57.9	
Profit before income taxes	10,072	1.2	23,249	2.5	230.8	
Total income taxes	5,102	0.6	6,739	0.7	132.1	
Profit attributable to non-controlling interests	2,032	0.2	2,601	0.3	128.0	
Profit attributable to owners of parent	2,936	0.4	13,908	1.5	473.6	10,000

<Non-Consolidated> Financial Results Highlights

(million yen, %)	FY2023/8 (Sep. 2022 - Aug. 2023)		FY2024/8 (Sep. 2023 - Aug. 2024)			
	Results	% to sales	Results	% to sales	YoY	Forecast announced on April 18
Net sales	425,526	100.0	450,356	100.0	105.8	444,000
Gross profit (Gross profit excluding wholesale sales)	103,032	24.2 (25.5)	109,798	24.4 (25.5)	106.6	
SG&A expenses	102,185	24.0	103,415	23.0	101.2	
Personnel expenses	33,227	7.8	35,963	8.0	108.2	
Advertising expenses	2,862	0.7	3,226	0.7	112.7	
Logistics expenses	11,975	2.8	12,222	2.7	102.1	
Utilities	2,805	0.7	2,131	0.5	76.0	
Rent expenses	21,857	5.1	21,308	4.7	97.5	
Depreciation	6,641	1.6	6,359	1.4	95.8	
Others	22,815	5.4	22,202	4.9	97.3	
Operating profit	847	0.2	6,383	1.4	753.0	4,800
Non-operating income	3,203	0.8	5,330	1.2	166.4	
Non-operating expenses	190	0.0	244	0.1	128.3	
Ordinary profit	3,860	0.9	11,468	2.5	297.1	9,700
Extraordinary income	247	0.1	130	0.0	52.9	
Extraordinary losses	7,682	1.8	3,127	0.7	40.7	
Profit before income taxes	(3,574)	(0.8)	8,472	1.9	-	
Total income taxes	729	0.2	2,329	0.5	319.2	
Profit income	(4,304)	(1.0)	6,142	1.4	-	6,010

Group companies①

(million yen, %)	Kojima					Nippon BS Broadcasting (Non-Consolidated)				
	FY2023/8 (Sep.2022 - Aug.2023)		FY2024/8 (Sep.2023 - Aug.2024)			FY2023/8 (Sep.2022 - Aug.2023)		FY2024/8 (Sep.2023 - Aug.2024)		
	Results	% of sales	Results	% of sales	YoY	Results	% of sales	Results	% of sales	YoY
Net sales	267,893	100.0	269,868	100.0	100.7	11,625	100.0	11,357	100.0	97.7
Gross profit	71,255	26.6	74,198	27.5	104.1	5,558	47.8	5,354	47.1	96.3
SG&A expenses	66,436	24.8	67,838	25.1	102.1	3,587	30.9	3,296	29.0	91.9
Operating profit	4,819	1.8	6,359	2.4	132.0	1,970	17.0	2,057	18.1	104.4
Non-operating income	422	0.2	390	0.1	92.4	3	0.0	16	0.1	468.8
Non-operating expenses	95	0.0	122	0.0	128.2	0	0.0	0	0.0	114.4
Ordinary profit	5,146	1.9	6,627	2.5	128.8	1,974	17.0	2,073	18.3	105.0
Extraordinary income	336	0.1	12	0.0	3.8	—	—	—	—	—
Extraordinary losses	587	0.2	1,214	0.5	206.6	—	—	—	—	—
Profit before income taxes	4,894	1.8	5,425	2.0	110.8	1,974	17.0	2,073	18.3	105.0
Profit income	2,869	1.1	4,001	1.5	139.5	1,362	11.7	1,432	12.6	105.2

Group companies②

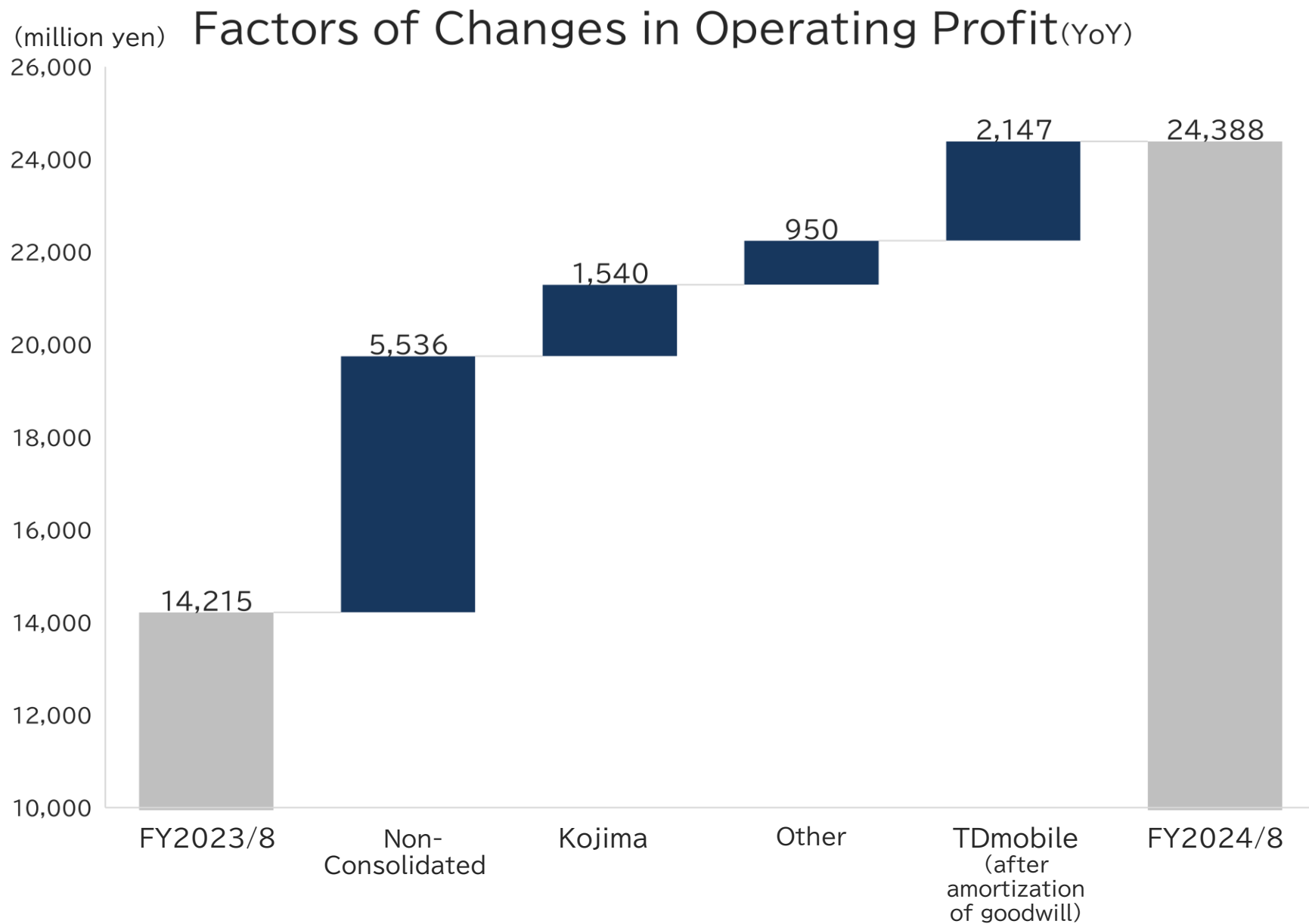
(million yen, %)	Sofmap					Ranet					TDmobile	
	FY2023/8		FY2024/8			FY2023/8		FY2024/8			FY2024/8	
	Results	% of sales	Results	% of sales	YoY	Results	% of sales	Results	% of sales	YoY	Results	% of sales
Net sales	41,185	100.0	43,039	100.0	104.5	98,853	100.0	116,477	100.0	117.8	71,077	100.0
Gross profit	11,752	28.5	11,268	26.2	95.9	20,841	21.1	22,505	19.3	108.0	14,755	20.8
SG&A expenses	10,954	26.6	10,453	24.3	95.4	15,512	15.7	16,670	14.3	107.5	12,607	17.7
Operating profit	798	1.9	815	1.9	102.1	5,329	5.4	5,835	5.0	109.5	2,147	3.0
Non-operating income	326	0.8	255	0.6	78.3	74	0.1	116	0.1	156.5	65	0.1
Non-operating expenses	26	0.1	40	0.1	151.6	40	0.0	180	0.2	446.3	135	0.2
Ordinary profit	1,098	2.7	1,030	2.4	93.8	5,362	5.4	5,770	5.0	107.6	2,077	2.9
Extraordinary income	—	—	—	—	—	91	0.1	7	0.0	8.2	2	0.0
Extraordinary losses	350	0.9	3	0.0	0.9	61	0.1	133	0.1	214.5	30	0.0
Profit before income taxes	747	1.8	1,027	2.4	137.4	5,391	5.5	5,645	4.8	104.7	2,050	2.9
Profit income	1,329	3.2	788	1.8	59.3	3,621	3.7	3,879	3.3	107.1	2,162	3.0

【Bic Life Solution Inc.】

Operating loss for FY2024/8: 0.8 billion yen (increased 0.4 billion yen from the previous year)

Note: TDmobile's SG&A expenses for FY2024/8 include 0.6 billion yen for amortization of goodwill.

<Consolidated> Operating profit



〈Consolidated〉 Balance Sheet

(million yen)	As of Aug 31, 2023	As of Aug 31, 2024	Increase / Decrease
Total current assets	247,245	263,467	16,222
Cash and deposits	75,135	71,396	△3,738
Merchandise and finished goods	105,260	109,481	4,221
Total property, plant and equipment	83,104	80,031	△3,072
Total Intangible assets	31,990	39,354	7,363
Total investments and other assets	87,500	95,394	7,894
Total non-current assets	202,595	214,780	12,184
Total assets	449,840	478,248	28,407
Total current liabilities	204,862	213,009	8,146
Interest bearing debt	98,852	78,444	△20,408
Total non-current liabilities	68,593	72,059	3,465
Interest bearing debt	24,712	25,839	1,127
Total liabilities	273,456	285,068	11,612
Total net assets	176,383	193,179	16,795
Total liabilities and net assets	449,840	478,248	28,407

〈Consolidated〉 Sales by Product line

(million yen, %)	FY2023/8 (Sep. 2022 – Aug. 2023)		FY2024/8 (Sep. 2023 – Aug. 2024)						
	Results	Composition ratio	Results	BicCamera		Kojima		Composition ratio	YoY
				Results	YoY	Results	YoY		
Audio visual products	112,385	13.8	119,093	74,441	110.3	40,122	98.3	12.9	106.0
Cameras	26,339	3.2	32,228	24,864	123.7	6,946	117.4	3.5	122.4
TVs	37,441	4.6	35,909	16,491	94.9	18,537	96.5	3.9	95.9
Audios	10,602	1.3	10,072	6,150	96.3	3,785	94.4	1.1	95.0
Home appliances	256,449	31.4	257,811	135,061	102.0	119,989	100.0	27.9	100.5
Refrigerators	38,556	4.7	38,068	16,649	97.4	20,850	99.9	4.1	98.7
Washing machines	41,992	5.1	40,668	20,004	96.2	20,185	97.2	4.4	96.8
Kitchen appliances	31,424	3.9	32,791	16,636	105.9	15,923	102.9	3.6	104.3
Seasonal home electronics	56,332	6.9	54,575	22,990	96.9	30,827	100.8	5.9	96.9
Personal care electronics	43,778	5.4	47,879	35,196	111.9	12,302	103.1	5.2	109.4
Information communications equipment Products	258,207	31.7	327,133	136,834	106.7	76,196	102.1	35.5	126.7
PCs	60,810	7.5	57,317	37,811	97.2	16,024	85.8	6.2	94.3
PC peripherals	27,548	3.4	26,481	14,486	100.9	9,715	90.4	2.9	96.1
Cellular phones	123,871	15.2	189,502	55,793	116.9	34,416	116.9	20.6	153.0
Other products	175,352	21.5	205,656	104,019	106.8	32,114	103.7	22.3	117.3
Video Games	46,905	5.8	41,576	27,397	88.7	8,974	79.5	4.5	88.6
Watches	12,344	1.5	14,754	14,178	120.1	535	108.3	1.6	119.5
Used PCs and Used Smartphone	29,485	3.6	31,322	–	–	–	–	3.4	106.2
Sporting goods	10,722	1.3	10,810	8,624	101.2	2,166	102.6	1.2	100.8
Toys	14,848	1.8	16,854	11,963	115.5	3,971	109.8	1.8	113.5
Glasses and Contact lenses	4,718	0.6	5,013	4,722	103.9	–	–	0.6	106.2
Liquors and Soft drinks	6,352	0.8	7,718	–	–	–	–	0.8	121.5
Medicine and Daily goods	12,130	1.5	15,013	13,436	125.0	1,559	115.6	1.6	123.8
Retail goods sales	802,395	98.4	909,694	450,356	105.8	268,423	100.8	98.6	113.4
BS digital broadcasting business	11,537	1.4	11,296	–	–	–	–	1.2	97.9
Other business	1,627	0.2	1,581	–	–	1,445	95.6	0.2	97.2
Total	815,560	100.0	922,572	450,356	105.8	269,868	100.7	100.0	113.1

Note) For compilation-related reasons, certain results indicated in the breakdown of Bic Camera and Kojima are classified differently from those in the consolidated results.

<Consolidated> Earnings Forecast, Return to Shareholders

単位:百万円, %	1H			Full year		
	FY2024/8	FY2025/8		FY2024/8	FY2025/8	
	Results	Forecast	YoY	Results	Forecast	ToY
Net sales	447,524	469,500	104.9	922,572	952,000	103.2
Operating profit	9,754	10,500	107.6	24,388	26,500	108.7
Ordinary profit	10,963	11,500	104.9	26,674	28,400	106.5
Profit attributable to owners of parent	5,554	6,400	115.2	13,908	15,200	109.3

		FY2019	FY2020	FY2021	FY2022	FY2023	FY2024 (Plan)	FY2025 (Forecast)
Dividends per Share (yen)	Total	20	13	15	15	15	33	36
	1H	10	10	5	5	5	9	16
	2H	10	3	10	10	10	24	20
Total cash dividends (million yen)		3,543	2,287	2,639	2,580	2,567	5,649	—
Payout ratio(%)		25.3	42.0	30.1	45.2	87.4	40.6	40.5
Ratio of dividends to net assets(%)		2.7	1.7	1.9	1.9	1.9	3.9	—

This document mentions future prospects on our business operations and industry trends based on our current plans, estimates, possibilities or expectations.

Expressions of these future prospects are associated with various risks and uncertainties. Already known or unknown risks, uncertainties and other factors may cause different outcomes from the matters included in the expressions for future prospects. We cannot promise that our expressions and expectations for future prospects will be correct, and outcomes may be substantially different from the future prospects.

Expressions relating to future prospects in this document were made as of October 11 2024 based on the information available as of October 11 2024, and expressions for future prospects are not to be updated or changed to reflect future incidents and situations.

October, 2024
BicCamera Inc.

